

# *We Are* **HIRING**

**RIPCO**  
REAL ESTATE

## **Leasing Broker**

In this role, you will be responsible for generating new business and opportunities while also servicing and maintaining existing client relationships in order to effectuate deals. As a more experienced broker, you will be expected to assist your clients from site selection all the way through lease negotiation. At RIPCO, we have a dedicated in-house marketing and design department, that can provide you with the custom marketing materials necessary to market your properties and to service you or your team's clients. We also have a mapping department that utilizes GIS software to produce sophisticated maps and data for you and your clients. Working together is more than "doing deals"; we foster a collaborative environment around information sharing, leveraging the resources of the platform aligned with you and your team.

### **Responsibilities**

- Find, pitch for, and develop new business opportunities
- Maintain relationships with existing clients
- Prepare site selections for clients
- Prepare proposals for clients and assist with lease negotiations

### **Qualifications**

- Currently hold an active real estate license
- Annual gross commissions greater than \$200,000
- Minimum of 5-7 years experience
- Entrepreneurial spirit
- Organized and detail oriented
- Excellent communication skills

**APPLY WITHIN**

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