

REAL ESTATE BROKER- LEASING

RIPCO REAL ESTATE is looking for an experienced real estate broker to help grow our expanding team. Our offices are growing and we are seeking experienced brokers. In this role, you will be responsible for generating new business and opportunities while also servicing and maintaining existing client relationships in order to effectuate deals. As a more experienced broker, you will be expected to assist your clients from site selection all the way through lease negotiation.

At RIPCO, we have a dedicated in-house marketing and design department, that can provide you with the custom marketing materials necessary to market your properties and to service you or your team's clients. We also have a mapping department that utilizes GIS software to produce sophisticated maps and data for you and your clients. Working together is more than "doing deals"; we foster a collaborative environment around information sharing, leveraging the resources of the platform aligned with you and your team.

Responsibilities

- Find, pitch for, and develop new business opportunities
- Maintain relationships with existing clients
- Prepare site selections for clients
- Prepare proposals for clients and assist with lease negotiations

Qualifications

- Currently hold an active real estate license
- Annual gross commissions greater than \$200,000
- Minimum of 5-7 years experience
- Entrepreneurial spirit
- Organized and detail oriented
- Excellent communication skills

To apply, please send your resume to careers@ripcony.com