

## ASSOCIATE POSITION

RIPCO Real Estate is looking for an Associate, with two to three years of experience, to join our growing teams in each office. In this role, you will be paired with an experienced broker who will provide you with hands on industry experience; you will receive personalized, intensive training from some of the most experienced real estate brokers in the business. You will learn how to develop, cultivate, and maintain relationships with landlords and tenants.

We will teach you how to navigate through a deal from site selection all the way through to lease negotiation. Knowledge of the specific geography you will be working in, as well as the different local markets, is strongly preferred but not required. A real estate license is not required to apply, but the candidate will have to obtain a license shortly after hire.

### Responsibilities

- Support and/or assist a broker or team of brokers with business development
- Canvas market to locate available retail space
- Extensive phone work and research
- Assist brokers on client projects and maintaining new and existing clients

### Qualifications

- Bachelor's degree, or equivalent
- Prior sales experience strongly preferred
- Entrepreneurial spirit
- Organized and detail oriented
- Comfortable making calls Self-motivated and self-starter

To apply, please send your resume to [careers@ripcony.com](mailto:careers@ripcony.com)