

REAL ESTATE BROKER – INVESTMENT SALES

RIPCO is looking to expand its Investment Sales team with an exciting new role. Our Investment Sales team is small but mighty, so you have the potential make a huge impact on the direction and growth of our team. We have opportunities for both experienced as well as entry level brokers. As a broker in our investment sales team, you will be responsible for prospecting and developing new client relationships, on both the buyer and purchaser side. You will work with the rest of the team to create an accurate asset valuation of particular properties using your knowledge of current market conditions and, working with our internal marketing teams, use these valuations to produce marketing materials.

Responsibilities

- Find, pitch for, and develop new business opportunities
- Maintain relationships with existing clients
- Prepare site selections for clients
- Prepare proposals for clients and assist with sale negotiations

Qualifications

- Currently hold an active real estate license in the territory you plan on working in
- Entrepreneurial spirit
- Organized and detail oriented
- Excellent communication skills

To apply, please send your resume to careers@ripcony.com