

Associate

RIPCO is looking for an Associate, with two to three years experience, to join our growing teams in each office. In this role, you will be paired with an experienced broker who will provide you with hands on industry experience; you will receive personalized, intensive training from some of the most experienced real estate brokers in the business. You will learn how to develop, cultivate and maintain relationships with landlords and tenants. We will teach you how to navigate through a deal from site selection all the way through to lease negotiation. Knowledge of the specific geography you will be working in, as well as the different local markets, is strongly preferred but not required. A real estate license is not required to apply, but the candidate will have to obtain a license shortly after hire.

Responsibilities

Support and/or assist a broker or team of brokers with business development
Canvass market to locate available retail space
Extensive phone work and research
Assist brokers on client projects and maintaining new and existing clients

Qualifications

Bachelor's degree, or equivalent
Prior sales experience strongly preferred
Entrepreneurial spirit
Organized and detail oriented
Comfortable making calls
Self-motivated and self-starter

To apply, please send your resume to careers@ripcony.com